

February 28, 2017

To Whom It May Concern:

It is with great pleasure that I take this opportunity on behalf of our company to share with you our exceptional results with the Ala-Septic product line created by Allen Cohen. Bay Life Pharmacy specializes in pharmacy, compounding and durable medical equipment (medical supplies). We have launched these products in our local Tampa Bay, Florida market and are stocked in our four stores. I cannot begin to tell you the amazing result and how extremely well received the products are.

Bay Life Pharmacy and I share a passion for finding the unique products that our competitors do not have. Products that contain little or no chemicals and focused on a more natural approach especially with reference to skin care. I stumbled upon Ala-Septic Lotion by chance when I ran into a client of mine from many years ago. He had a serious form of eczema on the palms of his hands and lived in terrible pain with oozing and feared infection. I supplied him for years with cotton gloves to keep them covered. So it was a shock to run into him after so many years and see that he wasn't wearing gloves. Needless to say, I recalled the struggle he had trying to find a successful treatment and it piqued my interest to learn it was gone and cured (hasn't returned since initial usage). He had used the Ala-Septic lotion for a few months three times a day and it was gone, never to return. A major light bulb went off as I specialize in ostomy and wounds. In the past ten months ostomy surgeries have sky rocketed in the Tampa Bay area with horrible surgical results causing pouching challenges and severe breakdown in the skin around the stoma. I saw a chance to help these people with this product and I immediately scheduled a meeting with Mr. Cohen to learn more.

I did not bring the product into the stores until I did extensive market research on it on a number of different challenges with my clients. I am a skeptic and must stand behind everything that we market to the consumer. The results were amazing!!! Almost unbelievable! I have tested and clients are using the product in the following areas with extraordinary: cosmetology (age spots, facial birth marks, scars, toe fungus); dermatology (acne, psoriasis, eczema, skin cancer); veterinary medicine (flea dermatitis, wounds, ear infections); dentistry (periodontal disease, tooth pain, root canals); and of course wound and ostomy (peristomal skin disorders, breakdown, open wounds). Personally the ostomy needs were my initial focus and I was overly pleased to see that this product could absorb and dry rapidly enough before the stoma would work and the hydrocolloid appliances were able to adhere perfectly in their normal wear times. Currently I am working with clients with new scars from surgery with remarkable healing results to eliminate scarring. I am testing now on old scars (10+ years old including severe pock

www.BayLifePharmacy.com

1235 S. Missouri Ave., Clearwater, FL 33756

2090 Gulf to Bay Blvd., Clearwater, FL 33765

3350 East Bay Dr, Largo, FL 33771

2864 West Bay Dr., Belleair Bluffs, FL 33770

• Phone: (727) 581-5400

• Phone: (727) 216-6374

• Phone: (727) 614-9933

• Phone: (727) 400-4860

Fax: (727) 581-5411

Fax: (727) 400-6948

Fax: (727) 614-9934

Fax: (727) 400-4861

marks from acne) and pleased to share that the results are rapid. Within a week of use you can see the scars diminishing and the skin smoothing.

I have so many stories to share but will share just two. A senior gentleman suffering melanoma cancer all over his body that has gone into lymph nodes. He has lesions removed so often that he is exhausted. He received a sample from his friend of Ala-Septic Lotion used for two days and came to our store and bought up as many as he could. He showed me the before and after and the lesions were gone, no scarring, no pain. He has used over his entire body, the melanoma is gone and the lesions have not returned. A 12 year old homeless girl with severe psoriasis on her lower legs. She has spent most of her life in pants due to embarrassment from the disease. She suffers all night with pain and burning. After three days of three times a day the psoriasis was gone and so was her nightly pain and burning. She now spends her days in shorts enjoying our Florida weather.

The Ala-Septic Pain Cream ("miracle gold" as I call it) is another beyond belief product. This was designed as an all natural pain cream focusing on osteoarthritic conditions. I started my testing on every type of pain I encountered with clients, friends and family. The results again were astounding. My findings were all forms of arthritis received immediate (within 30 minutes) relief of pain and mobility. The mobility was important as I use many types of topical pain liniments and they may give temporary relief of pain but limited or no mobility. Clients are mobile and able to flex comfortably. Those having severe disc issues or fused bones takes a bit longer. Twice a day usage for 3-4 weeks the results are the same...pain relief with mobility.

The medical supply industry is one that I have a passion for because there is something for everyone. I thrive on educating the public on living better lives. We are truly thrilled to have Ala-Septic products as part of Bay Life Pharmacy's inventory and the opportunity to CHANGE LIVES. I am flooded with calls and visits daily from users who are in tears with joy that one or both of these products have changed their lives forever. Ala-Septic changes lives for the better and I fully support this product line.

Feel free to contact me at 727.614.9933 ext. 306 or 727.418.0820 should you have any questions.

In health and happiness,



Leslie Hall

Medical Supply/Ostomy Specialist